



WASHINGTON
PAVILION

Inspiring, educating, entertaining and enriching ... together.

2021 ANNUAL REPORT



Madino Hohm
Sculpture Garden

2021 ANNUAL REPORT

JULY 1, 2020 – JUNE 30, 2021

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MISSION, VISION & CORE VALUES

The mission of the Washington Pavilion is to inspire, educate, entertain and enrich our region by creating opportunities for all to explore and experience the arts and science. Its vision is to be the region's premier arts and science destination, inspiring lifelong discovery and inclusive experiences. Its core values are diversity, service, creativity and collaboration.

WE BELIEVE

- Everyone is a learner and a creator
- In fun
- In saying, "Yes!" to our guests
- In community partnerships
- In diverse experiences

BOARD MEMBERS

JULY 1, 2020 – JUNE 30, 2021

The leadership and support provided by the individuals who serve as board members for the Washington Pavilion are invaluable. These people are generous with their time and resources beyond expectations.

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Lon Stroschein

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Jeff Holcomb, *Visual Arts Center Liaison 19–20*

CITY LIAISONS

Tom Huber
Shawn Pritchett

WHO WE ARE

The Washington Pavilion is the region's home for the arts, entertainment and science. Located in a beautifully renovated historic building in downtown Sioux Falls, it is one of only a few facilities in the world to bring together under one roof the performing arts, visual arts, interactive science and educational opportunities.

The Washington Pavilion makes art and science part of the daily lives of thousands of people with programming from Broadway tours to popular concerts in two state-of-the-art theaters in the **Husby Performing Arts Center**, more than 100 hands-on interactive science exhibits in the **Kirby Science Discovery Center**, rotating educational and mission films in the unique **Wells Fargo CineDome** and regional and

national exhibits ranging from South Dakota artists to notable national and international artists in the **Visual Arts Center**. Additionally, the Washington Pavilion offers quality educational events and programs through the **Education Department and Graham Academy Preschool** and delectable delights at **Leonardo's Café**.

THE VISUAL
ARTS CENTER

The Washington Pavilion serves the community through several other important initiatives.

FREE FIRST FRIDAY

On the first Friday of every month, the Washington Pavilion opens its doors free-of-charge, welcoming more than 8,000 guests throughout the year.

EDUCATION DEPARTMENT

The Education Department provides educational opportunities for all ages with a broad range of engaging arts and science classes, workshops and internships and no-cost art experiences for at-risk youth and underserved populations weekly during the school year at multiple venues.

THE GRAHAM ACADEMY PRESCHOOL

The Graham Academy Preschool offers a unique educational setting for ages 3–5 with need-based scholarships available. (See page 10)

THE DAKOTA ACADEMY OF PERFORMING ARTS (DAPA)

The Dakota Academy of Performing Arts prepares adolescents and young adult students for professional-level music and theater performances. (See page 9)

EVENTS DEPARTMENT

The Events Department provides individuals, groups and businesses with affordable, one-of-a-kind spaces and services for weddings, conferences, meetings and social gatherings.

CULTURAL PARTNERS

The Washington Pavilion is also home to several cultural partners, including the **South Dakota Symphony Orchestra**, **SculptureWalk Visitor's Center**, **South Dakota Rock and Roll Hall of Fame** and the **South Dakota African American History Museum**.



With the vast array of high-quality programming and educational activities available at the Washington Pavilion, people of all ages and walks of life can rely upon the organization to inspire, educate, entertain and enrich.

The Washington Pavilion is a private, 501(c)3 not-for-profit organization, serving the community through earned and contributed support.

Experience your Washington Pavilion today.




Graham Academy Preschool

{ DAPA } DAKOTA ACADEMY OF
PERFORMING ARTS



PERFORMANCES & EVENTS

The Washington Pavilion hosts performances and events in the Mary W. Sommervold Hall, the Belbas Theater and the Orpheum Theater Center.

The Mary W. Sommervold Hall is home to the Pavilion Performance Series, which canceled its 2020–21 season due to the pandemic. The Washington Pavilion presents additional mission-related performances and collaborates with major producers, promoters and organizations so they may rent facilities at the Washington Pavilion and

the Orpheum Theater Center to display all that the arts have to offer.

Because of the pandemic, eight engagements were canceled or postponed during the 2020–21 fiscal year. Below is a list of performances and productions held as scheduled during the 2020–21 fiscal year.

PERFORMANCES PRESENTED BY THE WASHINGTON PAVILION

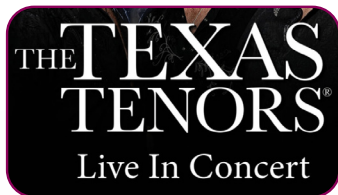
Good Humor Men 2

April 30, 2021



The Texas Tenors

May 8, 2021



SHOWS PRESENTED BY REGIONAL & LOCAL PROMOTERS

Lights Up: *Lost in Vegas*

Good Night Theatre Collective (GNTC): Garden Party Series

The South Dakota Symphony Orchestra's 2020–21 Season

Sioux Empire Community Theatre (SECT): *It's a Wonderful Life*

Ballerena Winter Recital

Allison's Dance Academy Winter Recital

Dance Gallery

SECT: *Odd Couple*

Lights Up: *Passion and the Cross*

Harrisburg High School Band

Lincoln High School Band

SECT: *Beauty and the Beast*

Ultimate Dance and Cheer Recital

BritZa Dance Recital

Ballerena Dance Recital

GNTC: *The Fantasticks*

GNTC: *An Iconic Cabaret*

SECT: *Footloose*

Foreigner

Washington Pavilion Community Affiliations

- Sioux Empire Community Theater
- South Dakota Symphony Orchestra
- Live on Stage Sioux Falls Concerts Association
- Augustana University
- Good Night Theatre Collective
- Lights Up
- Dance Studios: Balleraena, Dance Gallery, BritZa, Mainstage Ballet, Ultimate Cheer and Dance, Allison's Dance Academy



With a mission to provide opportunities for young people to excel in the performing arts, the Dakota Academy of Performing Arts featured an expanded season with the following performances:

The Musical Adventures of Flat Stanley Jr.
August 21-22, 2020

Aristocats Kids
October 23-24, 2020

Elephant and Piggie's "We Are in a Play!"
November 1-15, 2020

Elf the Musical Jr.
December 16-20, 2020

Wright: Celebrate the Beginning of Flight
February 12-13, 2021

The Little Prince
March 26-28, 2021

Disney's The Little Mermaid Jr.
April 28-May 2, 2021

Summer camp theatre opportunities included *High School Musical Jr.*, *Giants in the Sky*, *Wing It!*, and *Summer Sing It* as well as *Footloose* in partnership with Augustana University. The DAPA Plays for Living Theatre Company performed five virtual shows as outreach for schools and community centers in the Sioux Falls region.

Approximately 300 young performers participated in DAPA programs.

Students from the DAPA program brought performances to more than 6,000 audience members (over 1,800 of which were area youth from school outreach engagements).



EDUCATION

The Washington Pavilion's Education Department strives to provide outstanding educational opportunities for people in Sioux Falls and the surrounding area through outreach, classes, professional development and special events. Education programs reach a wide cross-section of the region.

The Pavilion's Education Department worked to continue its mission of providing art and science experiences to the community throughout the pandemic. When possible, it continued to offer in-person preschool and camps and provided virtual opportunities for community groups and schools who were unable to visit the facility.



The Graham Academy Preschool program provides for the "whole child" by encouraging exploration and problem-solving skills, creativity and social and emotional growth coupled with the opportunity to interact with Kirby Science Discovery Center exhibits, Visual Arts Center exhibitions and Husby Performing Arts Center programming.

Forty-two students attended the Graham Academy Preschool in the 2020–21 school year.



The Washington Pavilion Action Arts and Science Program (AASP) began in 1999 with a mission to bring high-quality art and science experiences to children with limited access to extracurricular activities.

AASP was unable to provide instruction and programming in the schools during the 2020–21 school year. The AASP Coordinator worked diligently to provide virtual instruction and supply kits to each of the Pavilion’s partner sites.

Despite the logistical challenges, AASP was able to reach an average of 200 students each week.

AASP partner sites for 2020–21 included: Sioux Falls School District Kids Inc. at eight elementary schools, KidStop Program, Kidz Count Program and The Boys & Girls Club Ignite (Horizons, East 14th Street and Sneve Avenue location).

SPECIAL EVENTS

AG FRIDAY

This annual event celebrated as part of National Agriculture Week was not held in 2021. However, the Pavilion’s Education Department was able to provide “Ag on the Go” kits to 375 students in the community.

“OFF THE FRIDGE”

The artwork of 250 students was on display in exhibitions in the Pavilion’s second floor lobby during the 2020–21 school year.



MUSEUMS

The Kirby Science Discovery Center (KSDC) and the Visual Arts Center (VAC) continued to deliver meaningful experiences that inspire and entertain the community while focusing on safety and promoting inclusion.

Despite the challenges presented by COVID-19 and the inherently hands-on and interactive nature of the museums, attendance totaled 70,285 guests.

Museums staff found new ways to connect with members, brought in exciting touring exhibits, and spent time improving the team and the customer experience. Highlights of the 2020–21 fiscal year for the KSDC included hosting traveling exhibits and **installing a new permanent exhibit called Grow It!**, which features more than 3,000 square feet of agriculture-themed exhibits and **redesigning and making enhancements to the Raven Children’s Studio.**

These new interactive experiences, as part of the third floor’s dedication to all things South Dakota, inspire children to connect, engage and learn while having tons of fun. Hosted traveling exhibits were Forever Forest, which explores the conservation of forest resources, and Storyland, which transforms three beloved and award-winning picture books—“The Tale of Peter Rabbit” by Beatrix Potter, “The Snowy Day” by Ezra Jack Keats and “Where’s Spot?” by Eric Hill—into true-to-life play and bilingual (English and Spanish) learning environments.

WELLS FARGO CINEDOME MOVIES

Despite temporary closures due to COVID-19 concerns, **more than 17,700 patrons enjoyed educational films in the Wells Fargo CineDome in the 2020–21 fiscal year.**

Educational movies regularly presented in the CineDome included:

- Superpower Dogs*
- Volcanoes*
- Back from the Brink*
- Backyard Wilderness*
- Into America’s Wild*
- Mysteries of the Unseen World*

The CineDome also presented Hollywood movies, including *The Polar Express* and *Jaws*.

The Washington Pavilion has increased its focus on its volunteer teams, the guest experience, community partnerships and overall investments in both the KSDC and VAC. Special events, including favorites like **Ag Day, Spooky Science** and **the Sidewalk Arts Festival**, continue to be a major part of what the Pavilion offers its community. In the last year, each of these events looked a bit different in response to the global pandemic. However, they all took place and contributed to museum attendance in a safe and inclusive way. The Washington Pavilion was grateful to welcome many new sponsors and supporters in both of its accredited museum spaces in the last fiscal year.

**JULY 2020–JUNE 2021
VISUAL ARTS CENTER EXHIBITIONS**

JESSIE RASCHE: *Infinite Landscapes*
June 26–October 11, 2020, in the Bates Trimble Gallery

Hired Hands Halloween Homage
October 5–November 23, 2020, in the Entrance Gallery

"Re-presenting" *Native Americans in South Dakota*
August 17–November 30, 2020, in the Young Artists Gallery

White Christmas
December 10, 2020–January 6, 2021, in the Entrance Gallery

STEPHEN CLAUSEN: *Woodwerks*
October 2, 2020–January 8, 2021, in the Shultz Gallery

ZACH GABBARD: *A Sure Sign (Business as Usual)*
September 25, 2020–January 15, 2021, in the Jerstad Gallery

ANNA REICH: *There May Be More Beautiful Times*
October 16, 2020–February 19, 2021, in the Bates Trimble Gallery

UNIVERSITY OF SIOUX FALLS STUDENTS: *New Normal*
December 4, 2020–February 26, 2021, in the Young Artists Gallery

UNIVERSITY OF SIOUX FALLS STAFF: *Untitled Exhibition*
October 15, 2020–February 26, 2021, in the Contemporary Gallery

SIOUX FALLS AREA COMMUNITY FOUNDATION:
Agents of Change
October 16, 2020–March 5, 2021, in the Everist Gallery

Visual Maniacs
January 8–April 5, 2021, in the Entrance Gallery

LINDSAY TWA: *A Garden Conversation*
January 11–May 9, 2021, in the Shultz Gallery

DAKOTA STATE UNIVERSITY STUDENTS: *Shadow Casting 2.0*
March 30–June 19, 2021, in the Young Artists Gallery

AARON PACKARD, PHYLLIS PACKARD, AHNA PACKARD &
KLAIRE LOCKHEART: *75% Packard 25% Lockheart*
January 22–May 30, 2021, in the Jerstad Gallery

JONATHAN PURDY: *Redacted*
March 5–June 13, 2021, in the Contemporary Gallery

Catalyst: 60th Annual Arts Night Exhibition
April 2–June 13, 2021, in the Everist Gallery

CRAIG CARVER: *Temporal Existence with a Disciplined Perspective*
March 12–June 19, 2021, in the Everist Gallery

Digital Kirigami
March 12–June 19, 2021, in the Everist Gallery

JOE SCHAEFFER, CECA COOPER AND NICK POPPENS:
On the Edge
February 26–July 25, 2021, in the Bates Trimble Gallery

The VAC hosted 25 individual exhibitions featuring artists from all over the world, as well as the highest caliber artists from South Dakota.

The VAC inaugurated the Young Artists Gallery in the last year as a mission-centric initiative, giving the Pavilion the opportunity to seek up-and-coming talent within the community and give them access to a professional gallery experience. In the last fiscal year, the VAC featured 35 students from Dakota State University and their wire-constructed wildlife exhibition entitled "Shadow Casting." With the help of guests' smart phone flashlights, this exhibit brought to life static animal sculptures in a vivid animation of light and shadow.

The Bates Trimble Gallery came about as a collaboration between the Pavilion and generous supporters in an effort to seek out the best in South Dakota, featuring art of all mediums. The Bates Trimble Gallery featured prominent South Dakota artists including Joe Schaeffer, Ceca Cooper, Nick Poppens, Anna Reich and Jessie Rasche.

**JULY 2020–JUNE 2021
ACQUISITIONS**

Permanent Collection

Joe Schaeffer, *untitled 1*. Gift from the Artist
Joe Schaeffer, *untitled 2*. Gift from the Artist

Education Collection

Ron Mitchell, *circle painting #1*.
Ron Mitchell, *circle painting #2*.

FUNDRAISING & VOLUNTEERS

Corporate sponsors, individual donors, granting organizations and volunteers collectively added tremendous value to the Washington Pavilion and made the growth and development of its offerings possible.

To all of those who gave of their time, talents and resources and made the July 2020–June 2021 fiscal year a success in spite of extraordinary circumstances, we thank you!

VOLUNTEERS

- Number of active volunteers: 263
- Number of hours of recorded volunteer service July 2020–June 2021: Approximately 7,332 hours
- Number of new active volunteers July 2020–June 2021: 33

MEMBERSHIPS

- 4,234 memberships



GRANTS

The Washington Pavilion receives grant funding throughout the year to support its staff and programming. The Pavilion is grateful for the generosity of a variety of granting organizations and foundations that allowed the Washington Pavilion to remain sustainable during the most recent fiscal year. In particular, the Pavilion would like to highlight the following gifts received between July 1, 2020, and June 30, 2021:

- **Educational Programming Support**

The South Dakota Department of Education, South Dakota Space Grant Consortium, RBC USA Foundation, BNSF Railway Foundation

- **Scholarship and Open Door**

- **Pricing Support**

Sheldon Reese Foundation, US Bank, Vern Eide Gives, The Woman's Alliance through the Sioux Falls Area Community Foundation

- **Museum Programming Support**

The David B. Jones Foundation, Wells Fargo, South Dakota Governor's Biennial, Xcel Energy Foundation, Midco Foundation, South Dakota Humanities Council

- **Performing Arts Programming Support**

South Dakota Arts Council, Arts Midwest, The Sercl Family through the Sioux Falls Area Community Foundation, The Adams-Mastrovich Foundation, Sioux Valley Energy, Sioux Falls Morning Optimist Club

- **COVID-19 Relief**

South Dakota Coronavirus Relief Fund – Small Business & Healthcare Provider Relief Program, South Dakota Humanities Council

- **Building-Wide/Event Support**

KELOLAND Media Group, Farm Credit Services of America, Scheels, Delta Dental, Costco, Sam's Club

DONATIONS TO OTHER ORGANIZATIONS

- **In-Kind: \$12,935**
- **Museum Vouchers: approximately 821 passes, valued at approximately \$11,494**
- **22 performance tickets and 2 memberships valued at approximately \$1,400**

THANK YOU!

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Cara and Michael Uken
Rosalie Ulmer
Amber Van Dam
Alicia Van Der Bill
Amanda Viau and Elijah Hopkins
Marilynn and Dick Viehweg
David Volk
Joseph and Megan Volk
Ken Vostad
Fedor Voznyuk
Debbie and Steven Wanderscheid
Kari Wanke
Jessica and Ryan Warren
Patricia Weaver
Paul A and Margaret S Weber
Beth and Vince Weber
Matt Weerheim
Breanna Welch
Laurie and Bob Wenger
Michael and Erin Wescott
Patti Wessel
Molly Wicks
Kevin and Megan Wiessner
Kent and Barb Wigg
Angela Williams
Tracy and Mark Stephens
Bernard Wing
Jennifer and David Woodruff
Julie Yde
Lori Yunag
Thomas and Deloris Zender

The Washington Pavilion Management, Inc.

WASHINGTON PAVILION MANAGEMENT, INC.
STATEMENTS OF FINANCIAL POSITION (ALL FUNDS)
For the Years Ended June 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Assets		
Current Assets		
Cash and cash equivalents	\$ 5,210,627	\$ 3,081,317
Certificates of deposit	102,677	1,181,808
Contributions receivable, net of allowance and discount	407,260	405,221
Accounts receivable	160,853	229,572
Inventory	55,785	53,232
Prepaid expenses	119,975	118,867
Deposits on exhibits and guest artists	<u>33,320</u>	<u>23,456</u>
Total current assets	<u>6,090,497</u>	<u>5,093,473</u>
Net Property and equipment	<u>474,110</u>	<u>487,232</u>
Other Assets		
Contributions receivable, net of allowance and discount, less current portion	328,301	656,082
Beneficial interest in assets held by Community Foundation	401,062	335,683
Permanent collection	<u>1,097,808</u>	<u>1,091,808</u>
Total other assets	<u>1,827,171</u>	<u>2,083,573</u>
TOTAL ASSETS	<u>\$ 8,391,778</u>	<u>\$ 7,664,278</u>
Liabilities and Net Assets		
Current Liabilities		
Accounts payable	\$ 251,571	\$ 192,000
Accrued expenses	470,446	441,910
Deferred revenue	2,051,146	2,050,626
Paycheck Protection Program loan	<u>726,300</u>	<u>726,300</u>
Total current liabilities	<u>3,499,463</u>	<u>3,410,836</u>
Net Assets		
Without donor restrictions		
Undesignated	8,018	(195,683)
Designated by the Board - art and objects maintained by the Visual Arts Center and Kirby Science Discovery Center	1,097,808	1,091,808
Designated by the Board - special projects	44,686	44,686
Designated by the Board - operating reserve	<u>2,184,501</u>	<u>1,382,768</u>
	<u>3,335,013</u>	<u>2,323,579</u>
With donor restrictions	<u>1,557,302</u>	<u>1,929,863</u>
Total net assets	<u>4,892,315</u>	<u>4,253,442</u>
TOTAL LIABILITIES AND NET ASSETS	<u>\$ 8,391,778</u>	<u>\$ 7,664,278</u>

Audited Financial Statements are available upon request.

WASHINGTON PAVILION MANAGEMENT, INC.
STATEMENTS OF ACTIVITIES (ALL FUNDS)
For the Years Ended June 30, 2021 and 2020

	<u>2021</u>	<u>2020</u>
Net Assets Without Donor Restrictions		
Public support		
City of Sioux Falls	\$ 2,181,795	\$ 2,163,520
Contributions	1,086,128	708,792
Donated goods and services	39,010	36,656
Special events (net of direct cost of \$86,925 and \$13,212)	129,843	78,141
Government grants	200,454	169,443
Private grants	31,952	29,558
PPP loan forgiveness	726,300	-
COVID-19 financial assistance	292,669	-
Net assets released from restrictions	532,340	395,238
Total public support	<u>5,220,491</u>	<u>3,581,348</u>
Revenue and other		
Performance ticket income	297,406	2,316,302
Admissions	265,458	227,862
Sale of services	374,488	475,328
Facility rental	266,951	311,279
Membership dues	182,881	285,476
Café & Retail Services (net of direct costs of \$111,465 and \$226,456)	226,082	557,033
Educational	243,062	282,616
Miscellaneous revenue	12,449	36,240
Total revenue and other	<u>1,868,777</u>	<u>4,492,136</u>
Total public support, revenue and other	<u>7,089,268</u>	<u>8,073,484</u>
Expenses		
Program services		
Museums	1,471,663	1,502,212
Performances & events	1,415,409	3,412,825
Community engagement & learning	558,539	576,315
Membership	43,017	76,313
Box office	586,701	527,904
Café & retail services	360,868	601,182
Managed services	63,724	-
General and administrative	1,311,488	1,245,257
Fundraising	266,425	337,983
Total expenses	<u>6,077,834</u>	<u>8,279,991</u>
Change in Net Assets Without Donor Restrictions	1,011,434	(206,507)
Net Assets with Donor Restrictions		
Public support		
Contributions	\$ 82,400	\$ 376,098
Private grants	12,000	270,500
Net assets released from restrictions	(532,340)	(395,238)
Revenue and other		
Change in value of beneficial interest in assets held by Community Foundation	65,379	(562)
Change in Net Assets with Donor Restrictions	<u>(372,561)</u>	<u>250,798</u>
Change in Total Net Assets	638,873	44,291
Net Assets, Beginning of Year	<u>4,253,442</u>	<u>4,209,151</u>
Net Assets, End of Year	<u>\$ 4,892,315</u>	<u>\$ 4,253,442</u>

Audited Financial Statements are available upon request.