Our Mission

The mission of the Washington Pavilion is to educate, entertain, inspire and to enrich the community by making arts and science part of our lives.
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To say that the Washington Pavilion had a memorable 2014 would be an understatement; the year was an absolute whirlwind of activity. This report will provide you with a complete picture of the Washington Pavilion’s exciting accomplishments. It’s a tool for us to look back and take stock of the Washington Pavilion as an organization and review our successes in fulfilling our mission to educate, entertain, inspire and enrich the community by making arts and science part of our lives.

The Washington Pavilion’s Husby Performing Arts Center introduces audiences to the world’s greatest performances. In 2014, we continued to work with our trusted consulting partner, TRG Arts, to implement best practices in increasing patron loyalty, determining effective pricing strategies and driving sustainable income. The number of new subscribers tripled during the 2013-14 season and strong growth continued for the 2014-15 season. We are still retaining these new patrons and there has been a 142% increase in new subscribers over two seasons. Overall renewal rates for returning subscribers are over 83% which is very high for the industry.

One cannot move past the Husby Performing Arts without mentioning the outstanding success of JERSEY BOYS. We set a Washington Pavilion record for tickets sold and revenue generated from a single show. An amazing 46% of the audience was from beyond Sioux Falls!

In January, the Washington Pavilion was pleased to present Toulouse-Lautrec & His World in the Visual Arts Center’s Everist Gallery. The Washington Pavilion was the last of four venues to host this once-in-a-lifetime exhibition. Regularly housed at the Herakleidon Museum in Athens, Greece, this extensive collection of over 150 works was traveling outside of Europe for the first time. It was extremely prestigious to have it grace our center.

The Kirby Science Discovery Center was busy as well. Many little feet ran up to the 4th floor to enjoy Hands-On Harley-Davidson. This traveling exhibit, with a kid-sized motorcycle dealership and engineering lab, was a one-of-a-kind visitor experience that let kids (and adults!) Dream It! Build It!...and Ride It! Patrons experienced our exhibits through hands-on engagement, and Hands-On Harley-Davidson was another fine example of experiential learning that can be found throughout our science center. Visitors from 48 different states and various foreign countries were represented in the attendance figures.

During this past year the Washington Pavilion bolstered current partnerships and engaged the community in a variety of educational projects. For example, we are proud of the success of our Community Learning Center (CLC): over 31,000 community members participated in CLC programming in 2014. Our outreach programs continued to flourish. Most prominent was
the growth of the Action Arts and Science Program, which provides weekly hands-on art and science classes for at-risk youth in the region at no cost. Over 500 youth participated in Action Arts and Science programming each week throughout the school year at over 20 partner after-school sites.

The Dakota Academy of Performing Arts (DAPA), with a mission to provide opportunities for young people to excel in the performing arts, introduced new programming this year. A summer chamber music program was implemented in the Sioux Falls Catholic Schools. The Dakota Academy of Performing Arts truly offers students an opportunity for their talents to shine.

It is with great excitement that we report the successful results of our fiscal year 2014. We finished the year with a balanced budget in the operating fund. The Washington Pavilion had an economic impact from spending and contractual services, along with spending by visitors from outside the community of approximately $15 million. $421,000 in local and state taxes were generated.

As you can see we have much to celebrate. Our growth promises a strong future where we will continue to flourish in this remarkable community. In fact, next year will mark the Washington Pavilion’s Sweet 16 celebration.

We would be remiss if we didn’t thank our tireless volunteers. We are humbled by your dedication and passion for the Washington Pavilion. Also, please join us in thanking the Board of Trustees for their volunteer service and in recognizing all of our remarkable staff for an outstanding year. Please accept our sincere thanks for all you do to make the Washington Pavilion such a special place.

Finally, we want to thank our members and donors, whose support enables the Washington Pavilion to continue to fulfill our mission. We look forward to expanding arts and science out to the region while providing first-class entertainment within our walls.

Larry Toll  
Co-President

Scott Petersen  
Co-President

Mike Jerstad  
Chair Board of Trustees  
Washington Pavilion Management, Inc.
The world class Husby Performing Arts Center (HPAC) features the Mary W. Sommervold Hall, Belbas Theater and the Schulte Room. These state-of-the-art performance facilities are home to the Pavilion Performance Series, the Washington Pavilion’s annual presentation of six world-class Broadway musicals and other entertaining acts. Additionally, the Washington Pavilion presents numerous Exclusive Extra performances and educational performing arts productions. The Husby Performing Arts Center provides a stage for major producers, promoters and organizations to rent facilities to showcase all that the arts have to offer.

2014 was a successful year for HPAC. The year started with two performances of GREENDAY’S AMERICAN IDIOT, followed by the Midwest favorite, CHURCH BASEMENT LADIES: A MIGHTY FORTRESS. A week later, we hosted MARK MORRIS DANCE COMPANY, one of the world’s premiere modern dance groups. On February 14 and 15, the Washington Pavilion had a great opportunity to host MAKE THEATRE and their Cie Macadâmes mime troupes, which provides cultural exchange opportunities to communities all around the region. We also had BALLROOM WITH A TWIST, who wowed our audience with a great show. Sioux Falls experienced a British Invasion of their own, when RAIN: A TRIBUTE TO THE BEATLES played in the Mary W. Sommervold Hall. SCOOBY DOO LIVE!: MUSICAL MYSTERIES was next, as families cheered for Shaggy, Scooby and the rest of the gang. Following that were the beautiful voices of the TEN TENORS. Next, Michael Rosen’s award winning children’s book, WE’RE GOING ON A BEAR HUNT, was brought vividly and nosily to the stage in a fun filled adaptation. Local school children were invited to the two matinee performances.

We were happy to bring the Disney classic, BEAUTY AND THE BEAST, to Sioux Falls for another successful run at the beginning of April. Our next Pavilion Performance Series show, MEMPHIS, entertained our patrons for two shows on April 19. The international sensation, JERSEY BOYS concluded the season in May. Almost 12,000 people attended one of the seven performances – breaking attendance records at the Washington Pavilion. Ticket buyers were from 32 different states and Canada. Our 2014-15 Pavilion Performance Series kicked off in October with the Gershwin musical, NICE WORK IF YOU CAN GET IT and was followed by THE LADY WITH ALL THE ANSWERS in our smaller Belbas Theater. Our last Pavilion Performance Series show of the year put us all in the Christmas spirit, with two performances of ELF in November.

Our regional promoters continued to bring in famous entertainers: JOE BONAMASSA, BRYAN ADAMS, BRIT FLOYD, BOB AND TOM COMEDY TOUR and IMPRACTICAL JOKERS. Many artists came during the Christmas season, including LORIE LINE, TONIC SOL-FA, SHAUN JOHNSON’S BIG BAND EXPERIENCE, HOLIDAY JAM WITH THE HEGG BROTHERS and SHOJI TABUCHI.

The 2014-15 Pavilion Performance Series saw another increase in subscribers! The number of subscribers was up over 100 from the year before, putting the total at 1832. This was our highest level ever.
Husby Performing Arts Center

2013-14 Pavilion Performance Series Spring Shows

GREENDAY’S AMERICAN IDIOT | January 9 & 10, 2014
MARK MORRIS DANCE GROUP | January 24 & 25, 2014
MEMPHIS | April 19, 2014
JERSEY BOYS | May 21-25, 2014

2014-15 Pavilion Performance Series Fall Shows

NICE WORK IF YOU CAN GET IT | October 8 & 9, 2014
ELF: THE MUSICAL | November 12 & 13, 2014

Presented by the Washington Pavilion

CHURCH BASEMENT LADIES: A MIGHT FORTRESS | January 18 & 19, 2014
RAIN: A TRIBUTE TO THE BEATLES | February 6, 2014
MAKE THEATRE COMPANY: CIE MACADÂMES | February 14 & 15, 2014
BALLROOM WITH A TWIST | February 18, 2014
WE’RE GOING ON A BEAR HUNT | March 4, 2014
SCOOBY DOO LIVE!: MUSICAL MYSTERIES | March 13, 2014
THE TEN TENORS | March 14, 2014
DISNEY’S BEAUTY AND THE BEAST | April 8 & 9, 2014
THE LADY WITH ALL THE ANSWERS | October 11-13, 2014
The Washington Pavilion’s Community Learning Center (CLC) strives to provide outstanding educational opportunities for people in Sioux Falls and the surrounding area through outreach, classes, professional development and special events.

CLC programming reaches a wide cross-section of our community: over 31,000 community members participated in CLC programming in 2014. 23,000 of these were youth and over 16,000 people were reached outside of the Washington Pavilion’s walls through outreach.

**ACTION ARTS AND SCIENCE PROGRAM (AASP)**

The Action Arts and Science Program provides weekly hands-on art and science classes for at-risk youth in the region at no cost. In 2014, the Action Arts and Science Program brought Washington Pavilion instructors and resources to kids throughout the entire community. AASP provided weekly outreach opportunities to students at the Multicultural Center, Juvenile Detention Center, Bowden Youth Center, the YMCA After School Program at 3 middle schools, 10 Kids’ Inc. sites at local elementary schools, Kids Stop and the Volunteers Of America Youth Chemical Dependency Unit. Other outreach efforts included offering hands-on arts and science activities for families at community events.

- Over 500 youth participated in AASP programming each week throughout the school year at over 20 partner after-school sites.

**ARTS AND SCIENCE CLASSES, WORKSHOPS AND MORE**

- Classes and camps were offered in the fall, spring and summer, serving over 2,619 youth participants.
- Classes offered through the Osher Lifelong Learning Center (OLLI) reached 375 area seniors.
- Birthday parties led by Washington Pavilion staff served over 749 young guests.

**THE DAKOTA ACADEMY OF PERFORMING ARTS (DAPA)**

With a mission to provide opportunities for young people to excel in the performing arts, the DAPA Music Institute offered a school year and summer Chamber Music program, a joint music summer camp with South Dakota Symphony Youth Orchestra and continued a strings education partnership with the Sioux Falls Catholic Schools. The DAPA Youth Theatre Institute featured performances of THE PRINCESS AND THE PEA, ALICE IN WONDERLAND and HAMLET as well as 6 plays from the Plays for Living Theatre Company—new plays in the Plays for Living repertoire included DEVON’S HURT—a production which toured to area 2nd and 3rd grade classrooms and CAREGIVERS, a play for adult audiences in the area produced in partnership with AARP.

- Over 300 young performers participated in DAPA at the Washington Pavilion programs.
- Students from the DAPA program brought performances to over 11,000 audience members (over 7,000 of audience are area youth in school outreach).

**THE GRAHAM ACADEMY PRESCHOOL**

The Graham Academy Preschool program provides for the “whole child” by encouraging exploration and problem-solving skills, creativity, social and emotional growth coupled with the opportunity to interact with Kirby Science Discovery Center exhibits, Visual Arts Center exhibitions and Husby Performing Arts Center programming:

- 46 students attended the Graham Academy Preschool in the 2014-15 school year.
DID YOU KNOW?

INTERNSHIP PROGRAM AND TEACHER PROFESSIONAL DEVELOPMENT

• 8 interns were placed at the Washington Pavilion in 2014, providing over 1,700 hours of service-learning to the Washington Pavilion.

• The CLC expanded on the Teacher’s Circle-establishing a year-long program that brought in 12 highly effective area teachers to provide teacher professional development and help guide future educational programming at the Washington Pavilion.

PERFORMING ARTS OPPORTUNITIES AND OUTREACH

Through Performance Insights, outreach events and master classes with professional performers appearing on the Mary W. Sommervold Hall stage, the CLC strives to provide high-quality performing arts education to participants of all ages and experience levels.

• 952 community members participated in master classes, artist outreach and workshops with the companies of the French CIE MACADÂMES mime troupe and MARK MORRIS DANCE COMPANY.

• 1,036 audience members attended Performance Insights pre-performance discussions.

• In a special program, 77 Lowell Elementary 5th grade students participated in etiquette lessons, a formal dinner and attended a performance of BEAUTY AND THE BEAST at the Washington Pavilion.

SCIENCE OUTREACH AND EDUCATION

• 70 students (pre-K-8th grade) participated in the Design Challenge—using creativity and the scientific process to design a rover to navigate terrain on an unexplored planet.

• 436 students from Lowell Elementary participated in specially-designed interactive labs through a partnership that brings them to the Washington Pavilion for a science curriculum-tied experience every year.

VISUAL ARTS OUTREACH AND EDUCATION

• 486 students’ artwork was displayed and over 800 students and families attended Off the Fridge receptions.

• 414 students of all ages took part in Art Smart Studios with their school and community groups.

• 157 people participated in our Sunday Open Clay studio program.

• 75 families participated in free Story Time in the VAC Children’s Studio.

• 300 community members created bowls for the Empty Bowls Dinner, which was attended by 350 dinner guests. $4,600 was donated from the event to local hunger fighting organizations.
DID YOU KNOW?
The Kirby Science Discovery Center (KSDC) is the region’s foremost hands-on science experience, featuring over 100 interactive, permanent exhibits, nearly 20,000 square feet of exhibition space and the Wells Fargo CineDome.

Attendance
• 79,985 people visited the KSDC and Wells Fargo CineDome.
• 8,179 patrons participated in the Free First Friday program, offering free evening admission to the KSDC on the first Friday of every month.
• 80% who visited were South Dakota residents. The remaining patrons visited from 48 states in the United States and foreign countries.
• Thousands of additional students and families were exposed to science programming through the Washington Pavilion’s participation in offsite festivals, workshops, and demonstrations including Women in Science events, Sioux Empire Water Festival, Sanford Research career days, JazzFest, Girl and Boy Scout events and the annual It’s All About Science Festival.

Exhibits
Traveling exhibition Hands-On Harley-Davidson™ was on display in the KSDC from June 7 – September 21, 2014. This educational traveling exhibition developed by the Betty Brinn Children’s Museum illustrated science, technology, engineering and math (STEM) concepts through a one-of-a-kind visitor experience that lets kids Dream It! Build It! ... and Ride It!

Programming and Special Events
The Kirby Science Discovery Center organized the following special events:
• Girls in STEM completed its third academic year in May 2014. This weekly after school outreach program engaged girls in science, technology, engineering and math (STEM) topics.
• The KSDC partnered with South Dakota Engineering Society for the third year to celebrate Engineering Week and engaged patrons in learning about engineering careers and opportunities during February’s Free First Friday.
• Design Challenge: Red Planet Rovers – 23 teams registered to compete in this annual event hosted in partnership with the Community Learning Center.
• Science Fair Showcase – 50 projects registered to compete in the event hosted by the Community Learning Center and Kirby Science Discovery Center. Winners from area schools were invited to participate.
• Spooky Science: Kaleidoscope of Color – 1,334 visitors participated in the annual two day themed event.
The Visual Arts Center (VAC) continued its tradition of bringing fine art to children and adults through exhibitions and related programming as well as its permanent collection and special events. It features seven galleries and more than 11,000 square feet of exhibition space.

**ATTENDANCE AND EXHIBITIONS**

- More than 17,000 visitors were welcomed to the VAC in 2014.
- 2014 was the first full year of fee-based admission to the VAC.
- The VAC hosted 16 exhibitions which showcased a wide range of artists—from locally known to internationally renowned.
- The annual Blockbuster Exhibition Series continued with the international traveling exhibition, *Toulouse Lautrec and His World*.

**NEW ENTRANCE AND GIFT SHOP COMPLETED**

In late 2014, construction was completed on a new entrance to the VAC which included the addition of a gift shop. The shop features a wide selection of handmade goods by local and regional artisans.

**PROGRAMMING HIGHLIGHTS**

Special effort went into integrating educational programming specific to particular exhibitions in 2014. For example, the VAC partnered with the Sanford Promise Lecture Series to host a talk examining the scientific basis of neutrinos and “dark matter” in conjunction with the exhibition, *Into the Dark: Artists Exploring Dark Matter*. In November, the VAC hosted a hypnosis workshop designed to help attendees unleash their inner artists facilitated by Kimble Bromley in conjunction with his exhibition, *Moby Dick*.

**SPECIAL EVENTS**

Following a three-month exhibition, *Sina Qua Non: Community, Artists, Pavilion*, Arts Night 2014, the region’s premier live art auction and gala, was held on May 7, 2014. The event raised more than $120,000 through sponsorships, auction and ticket sales, as well as the generous support of the Arts Night Sustainers group. Guest jurors helped select 60 works of art from over 80 pieces submitted to be showcased in the exhibition and auction. The live auction brought in over $60,000.

In 2014, a new event called Avant Garden was added to the VAC’s line-up of special events. Its intent was to raise awareness and funds for the Paladino Hohm Sculpture Garden. Area florists were invited to create floral arrangements that accompanied well-known images from art history while patrons enjoyed appetizers and mingling.

The Sidewalk Arts Festival, the area’s largest one day arts festival, hosted more than 250 fine art and craft vendors and food booths, taking over the streets of downtown Sioux Falls in September. The event welcomed more than 30,000 visitors whose attendance directly contributed to the vitality of the VAC as well as the economic vibrancy of the City of Sioux Falls. This year the Sidewalk Arts Festival raised more than $70,000 for the VAC.

In October 2014, Studio 301 celebrated its fifth year as a live art-making event. The Everist Gallery was transformed into an art studio for 36 artists who each created a work of art from start to finish in one day. The event was free and open to the public, giving artists the chance to engage with an audience of more than 500 people.
VISUAL ARTS CENTER

Exhibitions:

* Trying to Get a Sense of Scale: Works by Tim Lowly ........................................ Sept 6, 2013 – Jan 26, 2014
* Signe Stuart: Artifacts and Polyplace ...................................................................... Jan 3 – May 26, 2014
** Toulouse-Lautrec & His World ........................................................................... Jan 25 – June 8, 2014
* Human Behavior; Animal Instinct by Annie Helmericks-Louder ...................... Feb 7 – June 1, 2014
* Arts Night 2014 Exhibition: Sine Êqua Non ...................................................... Feb 14 – April 28, 2014
* Artist Awards Reception ....................................................................................... April 25 – April 25, 2014
** Arts Night Dinner and Live Auction ................................................................. May 3 – May 3, 2014
* Word of Mouth: Kim William Fink ........................................................................ June 6 – Sept 26, 2014
* east River west: Jenny Braig .................................................................................. June 6 – Sept 26, 2014
** Leadership & Honoring: Work from the Heritage Center .................................. June 13 – Oct 10, 2014
** The Visual Arts Center Juried Exhibition ............................................................ June 20 – Oct 5, 2014
** Connect with the Heritage Collection .................................................................. June 20 – Oct 10, 2014
Pop-up Harley Davidson Exhibit ............................................................................. July 10 – July 25, 2014
** Northern Plains Indian Art Market Juried Exhibition ........................................ Sept 18 – Sept 20, 2014
* Juried Exhibit Reception ........................................................................................ Oct 4 – Oct 4, 2014
* Heritage Center Closing Reception ..................................................................... Oct 10 – Oct 10, 2014
* Into the Dark Reception ....................................................................................... Oct 16 – Oct 16, 2014
* University Invitational .......................................................................................... Oct 24 – Feb 2, 2014
* Studio 301 .............................................................................................................. Oct 26, 2013 – Jan 6, 2014
* Studio 301 Exhibition ............................................................................................. Nov 1 – Dec 7, 2014
* Kimble Bromley Hypnotist Show ......................................................................... Nov 1 – Nov 1, 2014
* Kimble Bromley and University Invitational Reception ...................................... Nov 7 – Nov 7, 2014

*Events
** Major Exhibitions
Films, Exhibitions and Acquisitions

New Acquisitions:
• Tim Lowly, *Snow. Fish. Mountain*
• Angela Behrends, *Ascension II*
• Grete Bodogaard, *Unknown*
• Carlene Roters, *The Tree of Life*
• Marian Henjum, *Branching Tulips*

WELLS FARGO CINEDOME

Mission Films:
• “D-Day: Normandy 1944”
• “Dinosaur Passage to Pangaea”
• “Great White Shark”
• “Jerusalem”

• Paul Schiller, *Floral series photography*
• Keith Braveheart, *Wihuca Waits on Wicahca*
• Martin Wanserski, *Sketch for a Sculpture in McKennan Park*
• Russell Cournoyer, *Man with two horses*
Relationships play an integral role in all that we do in the Washington Pavilion. We are committed to improving old relationships and building new ones. We cannot express our thanks enough, to all the individuals and organizations that helped to make 2014 such a successful year.

**VOLUNTEERS:**
- Volunteers continue to be generous in giving their time and talents to the Washington Pavilion. In total, our dedicated volunteers donated 14,600 hours of service in 2014. This priceless contribution is comparable to nearly five full-time staff.
- The Washington Pavilion is fortunate to have almost 300 volunteers who volunteer regularly as Lobby Greeters, Visual Arts Center Docents, Kirby Science Discovery Center Floor Assistants, Husby Performing Arts Center Ushers and Dakota Academy of Performing Arts Center and Community Learning Center Assistants. It is with the assistance of our volunteers that we are able to provide the depth and variety of programming within our community that we do every day. Thank you, each and every one of you, for all that you do.

**MEMBERSHIP DATA**
- 2013: 3,326 memberships
- 2014: 3,449 memberships

**GRANT REPORT**
The Washington Pavilion is very appreciative of all the grant funding made available during 2014. We offer special recognition to the following grantors for their invaluable contribution to the institution and to our community.

**South Dakota Arts Council:** Continued support from the Arts Council ensured that all patrons had access to high-quality visual and performing arts programming throughout the year. Funding also supported inclusion in the Governor’s Biennial, a touring exhibit of South Dakota artists’ work encompassing five museums across the state.

**South Dakota Department of Education:** Through a 21st Century Community Learning Center Program Grant, the CLC was able to fund our Action Arts and Science Program and expand its reach to 20 locations. The Action Arts and Science Program reaches around 15,000 students annually.

**Sheldon F. Reese Foundation:** Support enhanced the visitor experience through the funding of handheld ticketing devices for box office use. This technology allowed staff to begin observing trends in patron activities and further define and perfect the ideal patron experience.

**Sioux Falls Area Community Foundation:** Through foundation support, the Community Learning Center established the Teacher’s Circle initiative, a unique program that provided a space for educators to inform and shape Washington Pavilion programming moving forward. The initiative also allowed area educators to come together and develop standards-based educational programming for future use in Washington Pavilion classes and workshops. Additionally, Community Foundation funding supported various Kirby Science Discovery Center, Community Learning Center and Visual Arts Center programming throughout the year.

**Arts Midwest:** Continued support through the Arts Midwest Touring Fund provided the Sioux Falls area youth the opportunity to engage with the world-class dance company KEIGWIN + COMPANY. Activities involved direct interaction with the troupe, training and artistic career counseling reaching over 4300 students over two days.

The Washington Pavilion is profoundly grateful for the generosity of donors who make it possible to inspire young and old with outstanding arts and science programming. With sincere gratitude we acknowledge the individual, family, corporate and foundation donors who have made contributions for all purposes during 2014.
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**Thank You Corporate/Foundation**

**President’s Circle**
($25,000+)
- South Dakota Department of Education
- Sanford Health
- South Dakota Arts Council
- Sioux Falls Area Community Foundation
- First National Bank in Sioux Falls
- Avera
- First Premier Bank/Premier Bankcard
- Raven Industries Inc.
- Howalt-McDowell Insurance
- The Jerstad Family Foundation

**Platinum** ($10,000-$24,999)
- Wells Fargo Bank
- Sheldon F. Reese Foundation
- Billion Automotive
- Vance Thompson Vision CitiBank
- Sertoma Clubs of Sioux Falls
- L.G. Everist, Inc.
- Sioux Falls Ford
- Home Federal Bank
- Woods, Fuller, Shultz & Smith PC.

**Gold** ($5,000-$9,999)
- J & L Harley-Davidson
- Stanford Hearing
- SDN Communications
- Wellmark Blue Cross
- Blue Shield
- Pepsi-Cola Bottling Co
- CorTrust Bank
- Arts Midwest
- Holiday Inn City Centre
- US Bank
- Graham Automotive
- Lewis Drug, Inc.
- Showplace Wood Products, Inc
- Xcel Energy
- South Dakota Department of Tourism
- First Bank & Trust
- Forward Sioux Falls
- Adams-Mastrovich Family Foundation
- The David B. Jones Foundation
- Media One

**Silver** ($2,500-$4,999)
- United Way
- South Dakota Community Foundation
- AARP South Dakota
- CenturyLink, Inc.
- Egger Steel Company
- Sisson Printing, Inc.
- Johnson Controls
- Howes Oil Co.
- Scheels
- Monsanto Fund
- South Dakota Soybean Research & Promotion Council

**Bronze** ($1,000-$2,499)
- Argus Leader/Gannett Foundation
- Eide Bailly LLP
- CNA Surety
- Montgomery’s Furniture
- The Staff of JL Beers
- SD Beekeepers Association
- South Dakota Humanities Council
- Bluestem Capital Company
- Midcontinent Foundation
- Graco Foundation
- ADwerks
- BritZa Studios Inc
- New York Life Foundation
- Eastern Farmers Coop
- POET Nutrition
- South Dakota Engineering Society
- Eastern Chapter
- Energy Resources

**Partner** ($500-$999)
- South Dakota Pork Producers Council
- SD Beef Industry Council
- South Dakota Farm Bureau
- South Dakota BioTech Association
- South Dakota Wheat Commission
- Independent Insurance Agents of Sioux Falls

**Patron** ($250-$499)
- South Dakota Farmers Union
- Rural Community Insurance Services
- Ag United for South Dakota
- D & W Industries
- Hefty Seed Company
- CHS Nutrition
- Lake Norden Cheese Company
- Dakota Layers
- The Shopko Foundation
- American Coalition for Ethanol
- South Dakota Space Grant Consortium
- Piper Jaffray
- SDSU College of Ag and Biological Sciences
- Justice Fire & Safety

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- Liberty Mutual Foundation Match
Thank you!

Thank You
Individual

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Mike and Bunny Howes
Orvar Jonsson and Anna Svarvasdottir
David and Mary Ann Kapaska
Patrick and Julie Kriech
Paul Lanksy
Carrie Law
Peter and Katherine Looby
James and Kara Mathis
Gayle and Angie Nelson
Gary and Joan Olson
Matilda and Mark Oppenheimer
Judith and Michael Peterson
Catherine and Lawrence Piersol
Don and Ann Platt
Ann and Brad Randall
Tony and Mary Ratchford
Steve and Tracie Rohlf
Dan and Sharon Rykhus
Tom and Kathrine Schnabel
Tom and Mary Simmons

Scott and Ronna Sletten
Linda Smith
Arlo Sommervold
Gary and Myrna Stanley
Jeffrey and Reneece Strand
Mary Lou Theodosen
Julie and Scott Ward
Tom and Terry Welk
David Xenakis
Tom and Lynne Zimmer

Partner $500 - $999
Richard and Tammra Allen
Sara and Ben Arndt
Bill and Peg Baker
Tamara and John Berdahl
Brian and Kaja Bonde
Mark and Jean Bubak
Thomas and Virginia Christopherson
Sandra and James DeSaix
Stephanie and Chris Fischer
Diane and Charles Flohr
Beth and Tom Frankman
Arnold and Lynne Garson
Charline Smith
Wendy and Bruce Hasche
Sue and Ken Hasseler
Jane and Joel Hathaway
Brad and Melinda Heegel
Pete and Marilyn Hegg
John and Ann Henkhaus
Arlene and Pete Horner
Larry and Diane Howe
Michael and Cindy Huether
John and Anne Hughes
Jason and Susan Hurd
Thank you!

Sara Keane-Baumgarten
and Keith Baumgarten
Rory and Amber Kelly
Peg and Steve Lange
Michael and Beth
MacDonald
Jon and Patsy Madland
Jack and Betty Marsh
Matthew and Bethany
McKenzie
Kathy and Jim McMahon
Mary McQuillen
Dr. Jeffrey and Ms. Mary
Jo Murray
Jan Nicolai
Robert and Kristine
O'Connell
Tim and Tiffany Olson
Ann Parker Weckwerth
and Gary Weckwerth
Emily Paulson
Jeffrey and Glenda Pray
Maureen and James
Robl
Regina Ruhberg
Joe and Susan Segeleon
John and Kelly Seitz
Holly and Robert Stiff
Kristine and Greg Ticknor
David and Mary Tidwell
Loren and Jean Tschetter

Patron $250 - $499
Loren and Mavis
Amundson
Paul and Margaret
Aspaas
Robert and Winnie
Behrend
John Beranek
David Bergin and Liz
Spivey
Tacey Braithwaite

V R and Mary
Brandenburg
Merlyn Christensen
Joan and Philip Clark
Allison and Richard
Crawford
Dr. Richard and Julie Day
John and June Dwyer
Ronald and Ruthanne
Earley
Jolene and Dennis
Erickson
Sharon Frank
Jerome and Mary
Freeman
Jami Gates
Gil Gjere
Stephanie and George
Gongopulos
Jack and Judy Hamilton
Eddie and Christine
Hamilton
Linda Hart
Jeff Hazard
Molly and Robb Hillman
Rose Ann and Josh
Hofland
Sally Howard
Renee and Jeff Hurley
E Milt and Mary Husby
Tom and Diane Iacarella
Ed and Karen Johnson
Daniel and Carolyn
Johnson
Michael Kabris
Dave and De Knudson
Donald Knutson
Ann Land
David Larsen and Karen
Heiling
Tom and Dorothy
Lemons
William and Lorrae
Lindquist
Amber Lounsbery
E. Dennis Luce
Steve and Judy
Mahlstedt
Eugene and Susan
McGowan
Laurita and Scott
McKercher
Aaron and Jennifer
Mentele
David and Vanessa
Merhib
Jerry and Christine
Moench
David and Suzie Munce
Deborah and Michael
Olson
Jonathan and Debbie
Pederson
Chad and Jen Porter
Robert and Sara Post
Lisa Rinaldo
Jeff and Vickey Sayler
Greg and Karen Schultz
Kara and Nick Shawd
Mark and Peggy Shlanta
Kenneth and Vickie Smith
Maureen and Bob Suga
Allison and Gary Suttle
Lindsay Twa and Mark
Larson
Jon and Suzanne Veenis
Carolyn Vollan
Kathleen and Norman
West
Roger White
James and Marlene
Winker
David and Candace
Zeigler

Supporter $100 - $249
Susan and Fred
Aderhold
Sue and Rich Aguilar
Greg and Allison Alvine
Catharine Anderson
LD Andrews
Warren and Sarah
Anschutz
Ruth Barlow
Nancy and Dennis Beck
Kim and Janine Beck
Kevin and Margaret
Benson
Janet and Brian Bird
Arnold Bjork
Dianne Bossman
Deborah Bowen
Scott and Beth Boyens
Denis and Diane
Bruggeman
Mary and Robert
Burnette
Richard and Glenna
Burns
John Bylsma
Mary and Larry Canfield
Ronald and Kathleen
Christensen
Michael and Monique
Christensen
Richard and Kari Clark
Shawn and Julie Cleary
Kathy and John Cline
Howard and Marjory
Coker
Walter and Marjorie
Conahan
Jennifer and Steve
Condron
Karen and Kevin
Winker
Congdon
Carrie Congdon
Thank you!

Michael and Judith Connor
Gary and Kathy Conradi
Michael Coughlin
Dr. Ross L. and Lisa M. Crist
Patricia Crotwell
Claudia Dail
Keith and Jill Deibert
Mary DeJong and Tate Proillet
Oscar and Lori DeVries
Karen and James DeWitte
Mary Dick-Langrock and Dale Langrock
Kara Dirkson and Doug Daniels
John and Diane Doss
Sandi Doss
Dianne and Daryl Drew
Jessie Easton
Philip Eckhoff and Renee Christensen
Orin and Linda Ellwein
David and Julie Elson
Amy Emerick
Marcia Engel
Saranne Ensberg
Dorothy Erhart
Jen Erlandsen
John and Peg Faber
Joel and Alicia Farmer
Lawrence and Gayle Fenton
Russell Franques
Diana and Mark Froning
William and Gail Fuller
Kevin and Linda Gallo
Cooper Garnos
Tom and Ann Garry
Claire and Paul Gillaspey
Merlin and Sherri Goebel
Richard and Sonja Gourley
Gretchen Graves
Pam Greene
Marian Gresslin
Brad and Candace Grossenburg
Michelle and Tyler Haahr
Tom and Donna Haber
Mike and Lori Hahn
Kristie Haines
Douglas and Anne Hajek
Sylvia Hall
Milton and Marjorie Hanson
Dr. Laura Davis-Keppen
Carol and Robert Hardy
Carla Hargett
Mel Harrington
Dale and Linda Hart
Mim Hazard
William and Dorris Heaston
Thadd and Linda Heberling
Dan and Catherine Heinemann
Vicki and Ron Helwig
Theresa Henehan
Sandra and Tom Henry
Marie Hess
Steven and Donna Hey
Todd Hieronymus
Robert Hoffman and Elizabeth Bailey
Karen Hohman
Kevin and Kristi Holm
Dennis Hopfinger
and Carolyn Clague-Hopfinger
Kevin and Susan Horner
Burton and Gladys Horsted
Warren Hovland
Claudia and Dennis Howell
Delwyn Hubers and Kevin Mickelsen
Randi Hughes
Kaye Hunt
H L Hutcheson and Maureen Diggins-Hutcheson
Norma and Lowell Hyland
Ralph and Ginny Iverson
Don and Terry Jacobs
Richard and Mary Jo Jaqua
Elizabeth and Mark Jensen
Sandy Jerstad
Virginia and Jeffery Johnson
Rebecca Johnson
Mark and Karen Johnson
Louise and Craig Johnson
Andree and David Johnson
Ann and Patrick Kelly
Darla and Donald Kempf
Dan Kippley
Richard and Gail Klein
Amy and Joe Kleinschmit
Geoff and Elise Knobloch
Jason and Tiffany Knudtson
Rhonda and Ken Koch
Dick and Cindy Koch
Dorothy and Gilmore Koepsell
Bill and Joyce Kubat
Beth and Randy Kuenzi
Jason and Krisen Kueter
Chuck and Sandie Kuntze
Terry and Sue Ann Lang
Kerry Lange
Jill Lange
Melinda Larson
Duane and Constance Larson
Patrick and Kaye Lawler
Greg Leonard
Carol Lerdal
Ken and Vicky Levene
Ann Lewis-Henkin and Joe Henkin
Ralph Lindner
Amy Littel and Matthew Jensen
Editha Liu and Roberto Anel
Janice and Larry Long
Michelle and Mark Lounsbery
Kristi and Scott Ludwig
Jason and Kay Lueth
George and Kay Lundberg
Risty and Mike Maddox
Mary Ann and Eugene Marko
Christiane Maroun and Raed Sulaiman
Lois Marshall
Lynette Matzen
Mike and Jean McAlpine
Heather McDougall
Andy and Kathy McDougall
Carol and John McGrath
Michael and Jean McHale
Susan McIntosh
John McIntyre
Craig and Julie McKay
Thank you!

Duane McLay
Mark and Judith Meierhenry
Peter and Adela Melley
Ann Metli
Ron and Cindy Moegenburg
John and Sue Mogen
Thomas and Karla Murphy
Suzanne Murphy
Roger and Debra Neerman
Randy Nelson
Larry and Diane Ness
Tom and Jean Nicholson
David Nielsen
Stephen Nord
Harlan and Harriet Norem
Kevin and Linda Nyberg
James and Carol Oakland
Donna Ohrt
Ivy Oland
Janet Oldham
Robert and Angela Oliver
Jerry and Krista Olivier
Joe and Nancy Olsen
James and Marcia Olson
Bert and Cindy Olson
Phyllis and James Oplinger
Matthew and Keri Orstad
Joan Pankonin
Rodney and Ruth Parry
Chuck and LeAnn Parsons
Gary and Linda Pashby
John and Jane Paulson
Alan and Carolyn Paulson
Michael and Karen Pekas
Truman and Nancy Phelan
Gavin and Nicole Plesec
Dave and Charis Poppens
Betty and Dieter Proehl
Franklin and Marit Pudas
Eileen Quanbeck
Mary Raszkowski
Joan Reddy and Gregory Boris
Royce Reit and Marian Redlin-Reit
Liz and David Reimer
Bill and MaryBeth Retterath
Kelly and Jeff Rhone
Edward and Rita Rhone
Julie Rieckman
John and Linda Ripley
Richard Rist
Larry Ritz
Al and Shannon Roettger
Margie and Rex Rolfig
William and Ihlene Rossing
Chris Dunham and Susan Sabers
Donald and Joanne Salmon
Barbara Sampson
Duane and Diane Sather
Sally and James Schnatterly
Terry and Robert Schnepf
Jill and Bill Schuneman
Donald and Harriet Scott
Tim and Melissa Shattuck
JG and Kellie Shultz
Rob Shultz
Gloria and Michael Simpson
Peter and Tami Skorczewski
Ann Smith
Tom and Margie Smotherman
Deborah and Jerold Solberg
Sandra and Andrew Soye
Craig and Suzannah Spencer
Alan and Judy Spencer
John and Julie Springer
Dawn Srsrta
Rob Stanek
Ryan Story
Nicky and Jim Stubbe
Mark and Lisa Swenson
Thomas Syverson
Guy and Carolyn Tam
Douglas and Susan Tellinghuisen
C E and T M Terry
Camela and Tyson Theeler
Julius Theophilus and Vanria Wright
Sarah Thimsen
Jeff and Jackie Thomas
Margaret Thornton
Matt and Beth Thornton
Craig and Joyce Uthe
Joan and Myron Van Buskirk
Rebecca Van Horn
Jon Vaske
Don and Nancy Veglahn
Bruce and Betty Vian
Amanda Vian and Nathan Olson
Deb Voigt
James Voigt
Nancy Vollan
Doug and Diane Wade
Tom and Kathy Walsh
Harold Warner
Paul A and Margaret S Weber
Nancy Weber
Jill Weimer and Jarrett Griffin
Eric Weissner
Stuart Wenzel
Janelle and Paul Whitlock
Ron Wicklack
Ken and Karla Wickre
James and Karri Wiederrich
Jim and Doniese Wilcox
Mona Williams and Sarantis Theodosopoulos
Judy and Dale Winter
Chuck and Norma Wise
Ray and Liz Woodsend
Jim and Penny Woster
Matthew and Larissa Wynthein
Sharon and Joel Ziebarth

Friend $1 - $99
Julie Andersen
Anonymous Donations
Anonymous Donations
Kathy Bangasser
Pilar Baron
Richard and Deana Barth
Tracee and William Beck
Jeannie and Burke Blackman
Barbara Bothun
Brenda Boyer
David Brandt
Barbara Brinker
Bonnie Callies
Charlotte Carver
Tom and Pat Dempster
Roger and Susan Deutsch
Thank you!

Mary Sue Donohue
Dan and Laura Donohue
Don Drew
Daniel Drew
John and Cheryl Dyvig
Jerrie and Richard Eicher
Jean Ellwein
Robert and Rita Elmen
Denise Ensz
Rick and Marcia Entwistle
Richard Erickson
Deb Fischer Clemens
Bill and Jean Fuller
Virgene and William Gast
Bobby George
Darlene George
Doris Graeber
Sally Graff
Bobette and Paul
Greenfield
David Grennan
Jacquelyn Gunnarson
Nancy Gunner
Dan Hardes
Daniel and Terri
Harmelink
Ed and Bev Harvey
Ms. Elaine Harvey
Doris Haugen and James
Smorada
Donna Hazelwood
Jay and Marcella Heath
Rand and Ann Heiman
Wayne Helgager
Scott Henry and Terri
Peterson-Henry
Jeff and Sarah Herbert
Roger Hexem
Gregory and Libby
Hintgen
Brenda and Alan
Hodgson
Mary Ann Hohman
James Jackson and
Carole Brown
Judy Jasper
Dorothy Jensen
Merle and Sharon
Johnson
John Jones
Brent Jungemann
Carolyn Kading
Arlene Kampshoff
Larry Kemerling
Ken Kessinger
Janet and Wally Klawiter
Holly and Craig
Kleinsasser
Florence Knudson
Pam and Nate Knuth
John and Cheryl Koch
Pamela Kruger
Kathy Larson
Lance and Mary Larson
Bob and Tammy Lauer
Michelle and Paul
Lavalle
Paula Lechner
Mark Lindell
Janice and Larry Long
Cheryl Longseth
Jack and Virginia Lovett
Robert and Julie Lubke
Richard and Deon
Lueders
Lisa Lundeen
Sharon and Richard
Lunder
Lois and Richard Lundin
Cheryl and Mike Lynde
Greg and Denise Martin
Shelli and Brian Masek
Rick Melmer
Mary and Gary Michaels
James and Mindy Moore
Mark Moorhouse
Douglas and Debra
Morrison
Karen Myers
Margaret Novak
Lee and Ihla Ode
Karla Olson
Brenda L Paulsen
Paul and Patricia Penn
Patricia and Raymond
Peters
Megan and Daryl
Peterson
Dorothy Peterson
Pauline Poletes
Patrick and Katie Pope
Chloe Powell
Karen Pratt
Marilyn and Marion Prine
John Prior
Mary Ranney
John and Joan
Rasmusson
Kristin and Thomas
Reaves
Richard and Susan Reed
Lowell and Judith
Richards
Elaine and Jerry Roberts
John Robinson
Rebecca Rominiecki
Richard and Susan Roste
Karen Ruff
Kermit and Doris Rye
Beth Schaffer
Ryan and Alison
Schellpeffer
Daryle Schuetts
Gretchen and Chad Scott
Linda and Derald Shaw
Julianne Simko
Vicki and Dale Slack
David and Kathryn
Sorensen
Laura and Harold
Spencer
Jamie and David
Stricherz
Lucille Suelflow
Mary Ann Swenson
Lorlane and Mark Tassler
Robert Thompson
Elvin and Carol Thomsen
Lois and William
Timmerman
Jennifer and Darrell
Vander Esch
Coletta Venske
Marilynn and Dick
Viehweg
Billie Jo and Clinton
Waara
John and Ramona Wade
Lonnie Waltner
Debbie Watson
Beverly and Ray Wellman
Randy and Suzanne
Welter
Liz Wheeler
Nancy Wik
John and Deanna Wilber
Sandra and Mark
Williamson
Kory and Hillary
Williamson
Garet Wyatt
Thomas and Deloris
Zender
Jayne and Michael
Zielenski
WASHINGTON PAVILION MANAGEMENT, INC.
STATEMENTS OF FINANCIAL POSITION (ALL FUNDS)
Years Ended December 31, 2014 and 2013

<table>
<thead>
<tr>
<th>ASSETS</th>
<th>2014</th>
<th>2013</th>
</tr>
</thead>
<tbody>
<tr>
<td>Cash and cash equivalents</td>
<td>$ 682,330</td>
<td>$ 1,125,711</td>
</tr>
<tr>
<td>Contributions receivable, net of allowance and discount</td>
<td>103,953</td>
<td>127,795</td>
</tr>
<tr>
<td>Accounts receivable, net of allowance</td>
<td>144,816</td>
<td>82,559</td>
</tr>
<tr>
<td>Inventory</td>
<td>52,122</td>
<td>55,581</td>
</tr>
<tr>
<td>Prepaid expenses</td>
<td>106,849</td>
<td>191,862</td>
</tr>
<tr>
<td>Deposits on exhibits and guest artists</td>
<td>13,350</td>
<td>46,500</td>
</tr>
<tr>
<td>Investment in equity securities</td>
<td>-</td>
<td>26,988</td>
</tr>
<tr>
<td>Beneficial interest in assets held by Community Foundation</td>
<td>264,834</td>
<td>258,936</td>
</tr>
<tr>
<td>Property and equipment, net</td>
<td>296,230</td>
<td>286,086</td>
</tr>
<tr>
<td>Permanent collection</td>
<td>1,050,287</td>
<td>1,039,537</td>
</tr>
</tbody>
</table>

  TOTAL ASSETS                                  | $ 2,714,771 | $ 3,241,555 |

| LIABILITIES AND NET ASSETS                    |        |        |

| LIABILITIES                                  |        |        |
| Accounts payable                            | $ 157,029       | $ 224,991     |
| Accrued expenses                            | 206,524        | 228,694      |
| Deferred revenue                            | t             | 1,263,860    |
| Capital lease obligations                   | 22,884        | 44,169       |

  Total liabilities                           | 386,437       | 1,761,714    |

| NET ASSETS                                   |        |        |
| Unrestricted                                 | 1,063,790     | 1,063,758    |
| Temporarily Restricted                       | 116,481       | 157,147      |
| Permanently Restricted                       | 264,834       | 258,936      |

  TOTAL NET ASSETS                             | 1,445,105     | 1,479,841    |

  TOTAL LIABILITIES AND NET ASSETS             | $ 1,831,542   | $ 3,241,555  |

Audited Financial Statements are available upon request.
## Washington Pavilion Management, Inc.

**Statement of Activities**

**Years Ended December 31, 2014 and 2013**

<table>
<thead>
<tr>
<th>Operating Fund</th>
<th>Other Funds</th>
<th>2014 All Funds</th>
<th>2013 All Funds</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>UNRESTRICTED NET ASSETS</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Public support</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>City of Sioux Falls</td>
<td>$1,655,437</td>
<td>$ -</td>
<td>$1,655,437</td>
</tr>
<tr>
<td>Contributions</td>
<td>756,559</td>
<td>40,157</td>
<td>796,716</td>
</tr>
<tr>
<td>Donated goods and services</td>
<td>106,014</td>
<td>9,950</td>
<td>115,964</td>
</tr>
<tr>
<td>Special events (net of direct cost of $39,598 and $40,708)</td>
<td>102,772</td>
<td>-</td>
<td>102,772</td>
</tr>
<tr>
<td>Government grants</td>
<td>128,237</td>
<td>-</td>
<td>128,237</td>
</tr>
<tr>
<td>Private grants</td>
<td>101,692</td>
<td>21,265</td>
<td>122,957</td>
</tr>
<tr>
<td><strong>Total public support</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>2,850,711</td>
<td>71,372</td>
<td>2,922,083</td>
</tr>
<tr>
<td><strong>Revenue and other</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Performance ticket income</td>
<td>2,357,676</td>
<td>-</td>
<td>2,357,676</td>
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<tr>
<td>Admissions</td>
<td>318,275</td>
<td>-</td>
<td>318,275</td>
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<tr>
<td>Sale of services</td>
<td>439,033</td>
<td>-</td>
<td>439,033</td>
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<tr>
<td>Facility rental</td>
<td>264,284</td>
<td>-</td>
<td>264,284</td>
</tr>
<tr>
<td>Membership dues</td>
<td>169,732</td>
<td>-</td>
<td>169,732</td>
</tr>
<tr>
<td>Retail Services (net of direct cost of $254,657 and $269,488)</td>
<td>654,739</td>
<td>-</td>
<td>654,739</td>
</tr>
<tr>
<td>Merchandise sales and coat check</td>
<td>31,441</td>
<td>5,898</td>
<td>37,339</td>
</tr>
<tr>
<td>Educational</td>
<td>290,691</td>
<td>156</td>
<td>290,847</td>
</tr>
<tr>
<td>Realized and unrealized gain (loss) on investments</td>
<td>(10,714)</td>
<td>-</td>
<td>(10,714)</td>
</tr>
<tr>
<td>Miscellaneous revenue</td>
<td>10,425</td>
<td>156</td>
<td>10,581</td>
</tr>
<tr>
<td><strong>Total revenue and other</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>4,525,582</td>
<td>6,054</td>
<td>4,531,636</td>
</tr>
<tr>
<td><strong>Total public support, revenue and other</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>7,376,293</td>
<td>77,426</td>
<td>7,453,719</td>
</tr>
<tr>
<td><strong>Net assets released from restrictions</strong></td>
<td></td>
<td>(113,690)</td>
<td>-</td>
</tr>
<tr>
<td><strong>Expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Program services</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Visual Arts Center</td>
<td>690,267</td>
<td>-</td>
<td>690,267</td>
</tr>
<tr>
<td>Husby Performing Arts Center</td>
<td>2,798,097</td>
<td>-</td>
<td>2,798,097</td>
</tr>
<tr>
<td>Kirby Science Discovery Center</td>
<td>933,872</td>
<td>-</td>
<td>933,872</td>
</tr>
<tr>
<td>Community Engagement &amp; Learning</td>
<td>624,188</td>
<td>-</td>
<td>624,188</td>
</tr>
<tr>
<td>Membership</td>
<td>55,928</td>
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<td>55,928</td>
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<tr>
<td>Box Office and events</td>
<td>763,356</td>
<td>-</td>
<td>763,356</td>
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<tr>
<td>Retail Services</td>
<td>529,372</td>
<td>-</td>
<td>529,372</td>
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<tr>
<td>General and administrative</td>
<td>862,435</td>
<td>-</td>
<td>862,435</td>
</tr>
<tr>
<td>Fundraising</td>
<td>230,940</td>
<td>-</td>
<td>230,940</td>
</tr>
<tr>
<td><strong>Total expenses</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>7,488,455</td>
<td>-</td>
<td>7,488,455</td>
</tr>
<tr>
<td><strong>Increase (Decrease) in Net Assets</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>1,528</td>
<td>(36,264)</td>
<td>(34,736)</td>
</tr>
<tr>
<td><strong>Net Assets, Beginning of Year</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>(138,035)</td>
<td>1,617,876</td>
<td>1,479,841</td>
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<tr>
<td><strong>Net Assets, End of Year</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td>$ (136,507)</td>
<td>$1,581,612</td>
<td>$1,445,105</td>
</tr>
</tbody>
</table>